

PAUL LUCZI
125 Hawkside Mews N.W.
Calgary, Alberta T3G 3K9
(403) 241-2827

January 20, 1993

Poco Petroleum Ltd.
Suite 3500, 250 - 6th Avenue S.W.
Calgary, Alberta
T2P 3H7

Attention: Mr. J. Ferguson
Vice President, Finance

Dear John:

Re: Advantage Tech

I understand that you will soon be meeting with Mr. Sam Travis to discuss the use of Advantage Tech as an alternative out-placement service. In preparation for your meeting, I thought it would be helpful to pass along my comments regarding Advantage Tech.

Based on personal experience I can highly recommend both Mr. Travis and the services offered by Advantage Tech. Mr. Travis possesses an uncanny ability to build confidence and motivate while providing candid; pertinent advice on how to succeed at interviews and job searches.

The service, advice, and coaching were first rate right down to smallest details. In one instance this extended to recommendations on the optimum coordination of business attire prior to an important interview.

The bottom line in any out-placement service, however, is effectiveness and results. As you may be aware, I have recently accepted an offer from Gulf to become senior manager of their gas marketing department. I attribute much of the success in securing this position to Advantage Tech in general and Mr Travis in particular.

I believe Poco would benefit tremendously by utilizing Advantage Tech. A second out-placement service would provide a competitive alternative to Poco as well as provide departing employees with a much appreciated option in a matter critically important to their futures.

If you require any additional information regarding this matter please feel free to call me at 241-2827.

MR. PAUL LUCZI
FORMERLY - MANAGER, MARKETING,
POCO PETROLEUM LTD.
CURRENTLY - PRINCIPAL,
CORONA ENERGY MANAGEMENT INC.


Paul Luczi