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Calgary, AB  
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November 12, 1996

To Whom It May Concern:

This letter is to describe my experience at Advantage Tech.

My situation was such that I was laid off from my job of over two years and as a part of my severance package I was enrolled in a program at Advantage Tech in order to help me find a job as soon as possible.

My counselor, Phyllis MacPhail worked closely with me to cover the fundamentals of a job search including:

- my resume
- marketing myself
- telephoning possible employers
- interviewing
- providing me with all the resources necessary to carry out my job search.

Phyllis did not stop here however, as it is both her's and Advantage Tech's philosophy that they do not want to "just find a job" for their clients, but rather to help a person plan and develop the career that is best for them, so that they have the best chance for success. Phyllis helped me with everything I needed from determining my strengths, abilities, and what really interests me, to getting financial advice and to giving me encouragement along the way. Phyllis, and everyone else at Advantage Tech, did not have the attitude that they were just doing their job, rather they all had a genuine interest in me.

I would highly recommend their services to anyone in a career transition period.

Sincerely,

*Steve Cunningham*  
Steve Cunningham, P. Eng.

**Stephen L. Cunningham, P.Eng.**  
formerly Junior Exploitation Engineer  
with Jordan Petroleum Ltd.